

2020 FINANCIAL STATEMENT*

*July 1, 2019–June 30, 2020

STATEMENT OF ACTIVITIES

	Without Donor Restriction	With Donor Restriction	Total FY 2020
SUPPORT AND REVENUE			
Membership	1,256,048	-	1,256,048
Contributions	2,441,992	1,062,278	3,504,270
Corporate Donations	541,439	231,890	773,329
Foundation Grants	471,983	6,868,088	7,340,071
Federal Grants	1,670,304	-	1,670,304
State and Local Grants	1,266,400	-	1,266,400
Other	668,693	98,720	767,413
Realized Gain (Loss)	11,135	14,340	25,475
SUPPORT AND REVENUE	8,327,994	8,275,316	16,603,310
NET ASSETS RELEASED FROM RESTRICTION	8,282,003	(8,282,003)	-
TOTAL SUPPORT AND REVENUE	16,609,997	(6,687)	16,603,310
EXPENSES			
Program Services			
River Restoration	5,166,829	-	5,166,829
Hydropower Reform	3,900,935	-	3,900,935
Clean Water Supply	1,554,553	-	1,554,553
River Protection	1,240,577	-	1,240,577
Total Program Services	11,862,894	-	11,862,894
Fundraising	2,767,782	-	2,767,782
Management and General	1,726,523	-	1,726,523
TOTAL EXPENSES	16,357,199	-	16,357,199
OTHER ITEMS			
Interest and Dividends	19,959	42,825	62,784
Change in Market Value of Investments	(1,233)	3,559	2,326
Change in Value of Split-Interest Agreements	(13,137)	-	(13,137)
INCREASE (DECREASE) IN NET ASSETS	258,387	39,697	298,084
NET ASSETS AT BEGINNING OF YEAR	996,817	11,965,495	12,962,312
NET ASSETS AT END OF YEAR	1,255,204	12,005,192	13,260,396

STATEMENT OF FINANCIAL POSITION

June 30, 2020

ASSETS	
Cash and Cash Equivalents	9,059,704
Investments	3,189,967
Grants and Pledges Receivable	3,181,934
Accounts Receivable	1,721,679
Other Assets - Principally	
Prepaid Expenses	256,856
Fixed Assets - net of accumulated depreciation of \$347,938	82,220
TOTAL ASSETS	17,492,360
LIABILITIES	
Accounts Payable and Accrued Expenses	1,070,289
Accrued Salaries and Related Benefits	635,306
Refundable Advances	1,914,325
Charitable Gift Annuities Payable	164,739
Deferred Rent	443,742
Deposits	3,563
TOTAL LIABILITIES	4,231,964
NET ASSETS	
Without Donor Restriction	1,255,204
With Donor Restriction	12,005,192
TOTAL NET ASSETS	13,260,396
TOTAL LIABILITIES AND NET ASSETS	17,492,360

Final audited financials are available at AmericanRivers.org/2020Financials.



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AmericanRivers.org



2020 FINANCIAL OVERVIEW*

*July 1, 2019-June 30, 2020

Despite serious disruptions due to COVID-19 pandemic and the consequent economic downturn, American Rivers achieved impressive funding results for rivers and clean water in fiscal year 2020.

FUNDING AND CORE MISSION SUPPORT

We successfully raised \$14.4 million in philanthropic revenue — \$3.6 million over goal — from individuals, family and private foundations, bequests, corporations and government grants. Unrestricted giving was up \$1 million over fiscal year 2019. Restricted funding for priority projects was \$3.7 million over fiscal year 2019.

A total of 22,947 supported our work in fiscal year 2020, marking an 29 percent increase over the number of supporters in fiscal year 2019. Corporate and foundation grants, in particular, increased significantly, up more than 50 percent over the prior fiscal year to total \$9,383,835. We are grateful for the generosity of our new and long-time supporters, who share our vision of a future of healthy rivers and clean water everywhere, for everyone.

COVID-19 RESPONSE

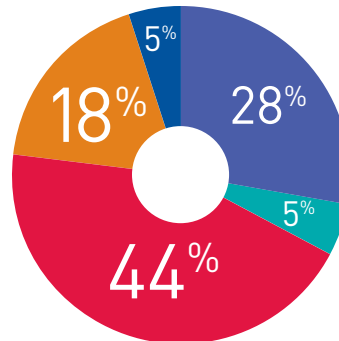
In addition to exceeding our fundraising targets, we secured a \$1.4 million loan under the Payroll Protection Program, which will be converted to a forgiven grant. In addition, to maximize the value of the loan, we successfully asked foundations to convert restricted grants to unrestricted so as to fund the portion of those grants being offset by the loan proceeds. American Rivers provided staff with maximum flexibility in carrying out their jobs while balancing the demands of childcare and other responsibilities. Most importantly, keeping all of our staff employed and covered by health insurance, with no reduction in salary.



GRANITE CREEK, WYOMING

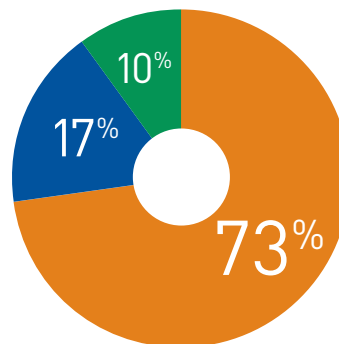
PHOTO: BOB IRWIN

We deeply appreciate the generosity of the individuals, corporations, trusts and foundations who donated their time, expertise and financial support between July 1, 2019-June 30, 2020.



2020 REVENUE

- Individuals
- Corporations
- Foundation Grants
- Government
- Other



2020 EXPENSES

- Program Services
- Fundraising
- Management and General

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